# 2016/17 Financial Performance

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# **Executive Summary**

### Context

The Trust is planning for an income and expenditure deficit of £8.3m in 2016/17 with a capital plan of £82.0m. The headline deficit of £8.3m represents a £31.7m deficit which is supported by £23.4m of Sustainability and Transformation Funding (STF). Delivery of the financial plan in 2016/17 is essential in order to maintain our position as an organisation with good financial control; effectively a pre-requisite to access the extremely limited national capital resource for reconfiguration.

### Questions

- 1. What is our financial performance for the period end 31st January 2017?
- 2. What is our performance against the agency ceiling?
- 3. What is our forecast financial performance for 2016/17?

### Conclusion

- 1. Against our plan, our financial performance has worsened in January but is in line with our revised forecast as part of the Month 9 revised year end forecast.
- 2. Excluding STF, we have recorded a year to date deficit of £35.5m, £8.2m adverse to plan. When STF is included, we have recorded a year to date deficit of £24.1m, £16.3m adverse to plan that includes £8.1m non-recognition of STF based on financial performance at Q3 being adverse to Plan and non-delivery of Q2 Cancer target.

- 3. Agency expenditure year to date is £20.9m compared to planned expenditure of £17.7m representing a £3.2m adverse variance to plan.
- 4. Excluding STF, we are forecasting to deliver a deficit of £38.6m, £6.9m to Plan. When STF is included, we are forecasting to deliver a deficit of £27.2m including £11.4m of STF.

  However, the Trust must take all necessary action to further minimise this variance and still have the ambition to deliver to Plan.

### Input Sought

Note the financial performance at Month 10.

### For Reference

Edit as appropriate:

1. The following objectives were considered when preparing this report:

Safe, high quality, patient centred healthcare [Yes /No /Not applicable] Effective, integrated emergency care [Yes /No /Not applicable] Consistently meeting national access standards [Yes /No /Not applicable] Integrated care in partnership with others [Yes /No /Not applicable] Enhanced delivery in research, innovation & ed' [Yes /No /Not applicable] A caring, professional, engaged workforce [Yes /No /Not applicable] Clinically sustainable services with excellent facilities [Yes /No /Not applicable] [Yes /No /Not applicable] Financially sustainable NHS organisation Enabled by excellent IM&T [Yes /No /Not applicable]

2. This matter relates to the following governance initiatives:

Organisational Risk Register [Yes /No /Not applicable]
Board Assurance Framework [Yes /No /Not applicable]

3. Related Patient and Public Involvement actions taken, or to be taken: **Considered but not**applicable

4. Results of any Equality Impact Assessment, relating to this matter: Considered but not

applicable

- 5. Scheduled date for the next paper on this topic: 06/04/2017
- 6. Executive Summaries should not exceed 1 page. [My paper does/does not comply]
- 7. Papers should not exceed 7 pages. [My paper does/does not comply]

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# **Executive Summary**

### **Financial performance**

- Statutory duties
- Delivering the planned deficit: off track and forecast of £6.9mA to Plan (excluding STF)
- Achieving the External Funding Limit: on track
- Achieving the Capital Resource Limit: on track

### **Financial Performance**

- Deficit of £24.1m, £16.3mA to Plan including £8.1mA relating to STF: Underlying performance excluding STF is £8.2mA to plan with over-delivery of Patient Care Income offset by the cost to deliver higher levels of activity. Operationally January was a difficult month with emergency activity pressures resulting in a significant number of cancelled elective operations. Non-recurrent benefits and nonoperating costs are helping to close the gap and support the Trust financial position.
- Patient Care Income, £4.2mF to Plan: Non elective, ED and ECMO over-performance is offset by under-performance in Elective and Day Case presenting an on-going risk. The main drivers of underdelivery in Day Case is Orthopaedic Surgery and General Surgery, Orthopaedic Surgery is also driving the under-performance in Elective. The year to date position is supported by £0.9m relating to utilisation of central PCI provisions.
- Operating Costs, £11.2mA to Plan: with £6.8m pay overspend, £3.2m of which is driven by agency and a £4.3mA variance on non pay including underspend in E&F together with advanced utilisation of central reserves.
- **CIP £0.1mF to Plan:** efficiency improvement is being delivered by additional income despite being planned as non-pay reductions.
- Forecast Outturn Deficit of £27.2m, £18.9mA to Plan including £12mA relating to STF: underlying forecast excluding STF is £6.9mA which includes £17mF from mitigating actions which need prompt execution and careful monitoring to ensure delivery of the Trust forecast deficit

### Cash

 Cash balance of £2.8m, £1.8m higher than the target stipulated by Interim Capital Support Loan due to late receipt of income from West Leicestershire CCG.

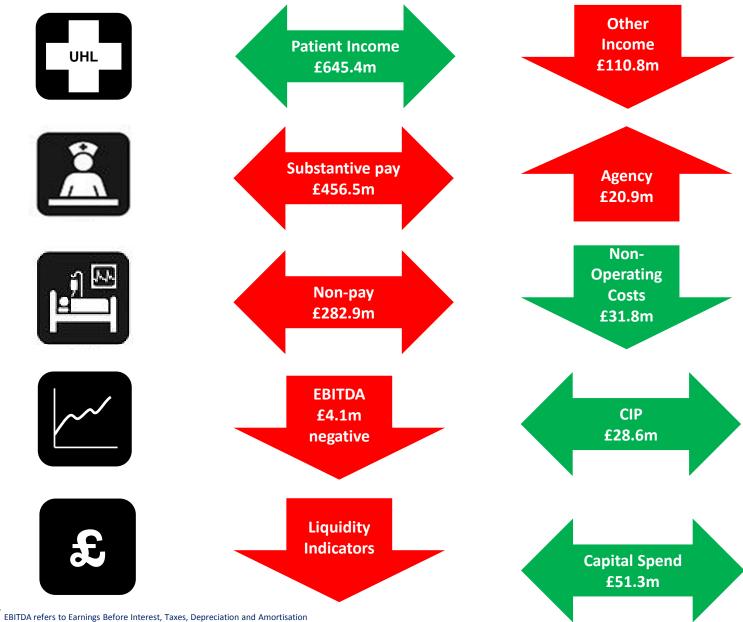
Net deficit funded by drawing down Interim Revolving Working Capital Facility which includes the timing difference on the receipt of STF funds. Working capital is being used to fund capital expenditure.

• Liquidity: Opening cash deficit due to 2015/16 actions to achieve £3m cash balance. The impact of the lack of certainty on utilisation of working capital facility, STF and Capital drawdowns means the Trust is unable to pay creditors within Better Payments Practice Code (BPPC) standards.

### **Capital**

- January: Total capital expenditure of £51.3m with full year forecast of £63.3m.
- Annual Plan:
  - Capital Plan: total capital expenditure of £82m.
  - External funding: The external borrowing required to execute this plan is £46.4m of which £21.7m is secured for the Emergency Floor development and £16.0m is required for reconfiguration schemes including Vascular and ICU business cases plus £8.7m CRL for EPR.
  - The Trust has been successful in securing National funding of £1.9m for a replacement linear accelerator.

# January 2017: Year to Date - Key Facts



- Colour indicates status of variance on planned position (Green is Favourable/In Line and Red is Adverse)
- Number relates to value in month

# Financial Performance: YTD Deficit of £24.1m, £16.3mA to Plan excluding STF £8.2mA to Plan

			Jan-:	17			YTC	)	
		Plan	Actual	F/(A)		Plan	Actual	F/(A)	
	Day Case	8,526	8,726	200	2%	86,065	85,707	(358)	(0%)
	Elective Inpatient	1,863	1,669	(194)	(10%)	18,651	17,436	(1,215)	(7%)
	Emergency / Non-elective Inpatient	9,127	9,087	(40)	(0%)	88,977	90,124	1,146	1%
รา	Emergency Department	21,750	23,465	1,714	8%	214,707	239,972	25,265	12%
Drive	Outpatient Procedures	74,893	81,634	6,741	9%	750,467	778,365	27,898	4%
Value Drivers	Critical Care Services	4,946	4,831	(115)	(2%)	47,543	46,607	(936)	(2%)
Val	Renal Dialysis and Transplant	15,284	14,343	(941)	(6%)	148,769	145,126	(3,643)	(2%)
	Other Activity	692,145	644,367	(47,777)	(7%)	6,979,562	7,119,332	139,770	2%
	WTE Total	13,451	13,226	225	2%	13,303	13,032	271	2%
	WTE Agency	245	345	(100)	(41%)	276	325	(50)	(18%)
			Jan-:	17			YTC	)	
		Plan	Actual	F/(A)		Plan	Actual	F/(A)	
		£'000	£'000	£'000	%	£'000	£'000	£'000	%
	Patient Care Income	64,993	65,582	589	1%	641,195	645,395	4,200	1%
	Non Patient Care Income	569	673	105	18%	5,658	5,414	(244)	(4%)
	Other Operating Income	11,306	10,894	(411)	(4%)	110,249	105,435	(4,814)	(4%)
	Total Income	76,867	77,149	282	0%	757,103	756,244	(859)	0%
	Pay Costs	(45,888)	(46,911)	(1,023)	(2%)	(452,853)	(456,497)	(3,644)	(1%)
	Pay Costs: Agency	(1,521)	(2,141)	(621)	(41%)	(17,724)	(20,915)	(3,191)	(18%)
	Non Pay	(27,231)	(27,856)	(626)	(2%)	(278,606)	(282,931)	(4,325)	(2%)
I&E £'000	Total Operating Costs	(74,639)	(76,909)	(2,269)	(3%)	(749,183)	(760,344)	(11,161)	(1%)
I&E	EBITDA	2,228	241	(1,987)	(89%)	7,919	(4,100)	(12,019)	(152%)
	Non Operating Costs	(3,496)	(3,391)	105	3%	(35,138)	(31,804)	3,334	9%
	Retained deficit	(1,267)	(3,150)	(1,883)	(149%)	(27,219)	(35,904)	(8,685)	(32%)
	Adjustments for Donated Assets	(103)	68	171		(50)	406	456	
	Net Deficit Excluding STF	(1,370)	(3,082)	(1,712)	(125%)	(27,269)	(35,498)	(8,229)	(30%)
	Sustainability & Transformation Funding	1,950	0	(1,950)	(100%)	19,500	11,407	(8,093)	42%
	Net Deficit Including STF	580	(3,082)	(3,662)	631%	(7,769)	(24,091)	(16,322)	(210%)
S	Agency: Total Pay	3.31%	4.56%			3.91%	4.58%	16781	
Ratios	EBITDA: Income	2.90%	0.31%			1.05%	(0.54%)		
, S	Net Deficit: Income	(1.78%)	(3.99%)			(3.60%)	(4.69%)		

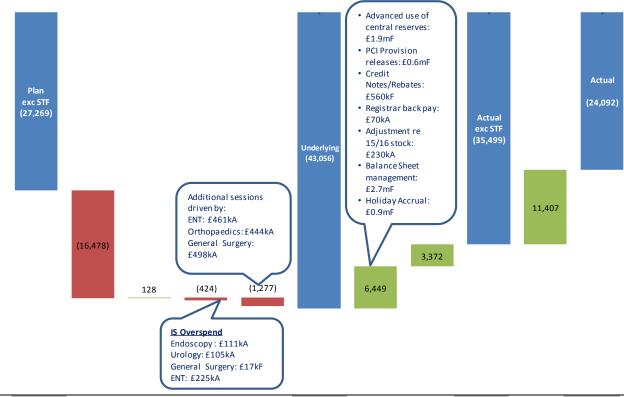
- NHS Patient Care Income: £645.4m, £4.2mF including £0.9mF advanced use of contingency and central coding provision. Underlying performance £2.3mF with over-performance in Non-elective, ECMO, Outpatients and Direct Access offsetting underperformance in Elective activity particularly in MSS & RRCV and Critical Care.
- Non Patient Care Income & Other Income: £110.8m, £5.1mA with £4.7mA in Estates and Facilities (E&F) driven income/non-pay budget misalignment due to the complexity of the service integration. Underlying adverse position due to £0.8m shortfall in Private Patient income partially offset by other income which in isolation are immaterial.
- Pay Costs: £456.5m, £3.6mA with £8.0m unplanned expenditure across all CMGs and E&F with the exception of CSI and MSS. This over-spend is offset by £4.1mF planned use of contingency together with £0.4mF advanced use of Central reserves.
- Agency: £20.9m, £3.2mA overspend predominantly in ESM across both medical and nursing.
- Non-Pay: £282.9m, £4.3A including £4.7mF use of reserves, advanced use of contingency together and Central non-recurrent actions. Underlying overspend of £8.3m with £5.7mF in E&F from budget misalignment. Whilst there is continued non pay CIP shortfall delivered through income, non-pay is demonstrating an upward trend representing a risk to financial commitments and needs tightened controls.
- EBITDA: deficit of £4.1m, £12.0mA
- Non-Operating Costs: £31.8m, £3.3mF from depreciation and dividend alignment.
- Sustainability and Transformation Funding: £11.4m,
   £8.1mA as Q3 is adverse to Plan together with non-delivery of Q2 Cancer Target—see page 13.

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- EBITDA refers to Earnings Before Interest, Taxes, Depreciation and Amortisation
- F refers to a Favourable variance to plan
- · A refers to an Adverse variance to plan

# **I&E Bridge: £8.2mA to Plan excluding STF**

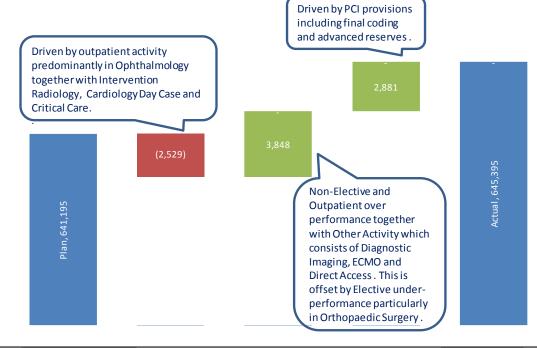
Underlying performance is adverse to plan with over delivery of Patient Care Income offset by the cost to deliver higher levels of activity including additional Ward capacity to support Winter pressures, theatre sessions and the use of the Independent Sector. Operationally January was a difficult month with emergency activity pressures resulting in a significant number of cancelled elective operations. Non-recurrent benefits and non-operating costs are helping to close the gap and support the Trust financial position.



£(000)	Plan exc STF	Underlying	CIP Delivery	Independent Sector	Theatre Sessions	Underlying	Non- recurrent Items	Non- Operating Costs	Actual exc STF	STF	Actual	Var F/(A) exc STF
NHS PCI	641,195	(456)	3,200	820	0	644,759	636	0	645,395	11,407	656,802	4,200
Other Income	115,405	(4,210)	(462)	0	0	110,734	66	0	110,800		110,800	(4,605)
Pay	(452,853)	(3,647)	275	0	(692)	(456,918)	421	0	(456,497)		(456,497)	(3,644)
Pay: Agency	(17,724)	(3,281)	0	0	0	(21,005)	90	0	(20,915)		(20,915)	(3,191)
Non Pay	(278,606)	(4,848)	(2,885)	(1,243)	(585)	(288,166)	5,236	0	(282,931)		(282,931)	(4,325)
Non-Operating Costs	(34,686)	(36)	0	0	0	(34,722)		3,372	(31,350)		(31,350)	3,336
Net Deficit	(27,269)	(16,478)	128	(424)	(1,277)	(45,320)	6,449	3,372	(35,499)	11,407	(24,092)	(8,229)

# NHS Patient Income: YTD £645.4m, £4.2mF to Plan

Non elective, ED and ECMO over-performance is offset by under-performance in Elective and Day Case presenting an ongoing risk. The main drivers of under-delivery in Day Case is Orthopaedic Surgery and General Surgery, Orthopaedic Surgery is also driving the under-performance in Elective.



£(m)	Plan	Rate	Volume	Other	Actual	Var F / (A)
Day Case	50,012	(850)	(204)	0	48,957	(1,055)
Elective Inpatient	62,231	256	(4,071)	0	58,416	(3,815)
Emergency / Non-elective Inpatient	157,979	726	2,045	0	160,750	2,771
Marginal Rate Emergency Threshold	(3,741)	0	0	(1,292)	(5,033)	(1,292)
Emergency Department	20,578	(657)	2,344	0	22,265	1,687
Outpatient	94,796	(1,548)	3,466	0	96,714	1,918
Drugs and Devices excluded from Tariff	78,728	0	0	1,050	79,778	1,050
Critical Care Services	46,605	(1,491)	(888)	0	44,226	(2,379)
Renal Dialysis and Transplant	23,601	8	(578)	0	23,031	(570)
CQUIN	13,165	0	0	362	13,527	362
Other Activity	85,583	1,027	1,734	0	88,345	2,761
Other Financial Values	11,658	0	0	2,761	14,419	2,761
Total	641,195	(2,529)	3,848	2,881	645,395	4,200

# **Activity & Income: Performance versus Contract**

	Case Mix	City	East	West	Specialised	Other	Alliance	Total
	Day Case	603	632	1,665	(38)	(198)	(3,022)	(358)
	Elective Inpatient	(246)	(307)	(225)	(237)	(199)		(1,215)
	Emergency / Non-elective Inpatient	263	1,216	629	(276)	(685)		1,146
	Marginal Rate Emergency Threshold (MRET)	0	0	0	0	0		0
Activity	Emergency Department	12,918	3,241	3,290		5,816		25,265
Acti	Outpatient	13,754	12,157	8,498	(241)	(3,231)	(3,040)	27,898
	Excluded Drugs and Devices	0	0	0	0	0	0	0
	Critical Care Services	97	(1,108)	1,122	223	(1,270)		(936)
	Renal Dialysis and Transplant	0	0	0	(3,380)	(263)		(3,643)
	CQUIN	0	0	0	0	0	0	0
	Other Activity	32,041	79,663	26,489	4,875	(4,897)	1,599	139,770
,	Other Financial Values	1,330	397	105	(53)	3,074	(235)	4,618

Case Mix	City (£000)	East (£000)	West (£000)	Specialised (£000)	Other (£000)	Alliance (£000)	Total (£000)
Day Case	179	79	333	259	(519)	(1,385)	(1,055)
Elective Inpatient	(940)	(797)	(459)	(981)	(638)	0	(3,815)
Emergency / Non-elective Inpatient	1,447	2,021	732	(323)	(1,107)	0	2,771
Marginal Rate Emergency Threshold (MRET)	(362)	(536)	(296)	0	(97)	0	(1,292)
Emergency Department	846	371	256	0	215	0	1,687
Outpatient	1,062	1,270	747	(146)	(656)	(358)	1,918
Excluded Drugs and Devices	(246)	(630)	379	1,004	427	116	1,050
Critical Care Services	(273)	(1,368)	959	(625)	(1,072)	0	(2,379)
Renal Dialysis and Transplant	0	0	0	(485)	(85)	0	(570)
CQUIN	155	113	138	(324)	313	(33)	362
Other Activity	381	726	626	2,180	(1,167)	16	2,761
Other Financial Values	161	134	55	172	2,271	(32)	2,761
Grand Total	2,409	1,381	3,471	731	(2,114)	(1,677)	4,200

### CCG Contracts:

- Non-elective / Emergency: overperformance where the majority of QIPP schemes are included in the plans and is reflective of the demands upon the emergency pathway.
- **Elective**: under-performance predominantly relates to Orthopaedic surgery, net of spinal activity, being behind plan.
- Outpatient: over-performance mainly within Trauma and Dermatology.
- **Critical Care:** under-performance of ITU activity.
- Other Activity: over-performance driven by Direct Access Pathology and Diagnostic Imaging.

### Specialised Services:

- **Elective:** under-performance in Thoracic and Cardiac Surgery activity.
- Other Activity: over-performance relates to ECMO which is favourable to plan.

### Other:

- Drugs and devices excluded from tariff performance is due to increased income on new Hepatitis C therapies which are funded outside of the main Specialised contract
- Other Financial Values: includes £0.4m provision for final coding plus £0.7m advanced use of central contingency.

# Pay: YTD £477.4m, £6.8mA to Plan

			Jan-17							YTI	)		
			£'000			WTE			£'000			WTE	
		Plan	Actual	F/(A)	Plan	Actual	F/(A)	Plan	Actual	F/(A)	Plan	Actual	F/(A)
				(2.44)	•		(=0)			(4.505)			(40)
	Medical	670	911	(241)	26	85	(58)	6,682	7,976	(1,295)	27	75	(48)
Agency	Nursing & Midwifery	544	881	(336)	0	179	(179)	7,964	9,443	(1,479)	0	184	(184)
Age	Other Clinical	217	220	(3)	67	34	33	2,171	2,595	(423)	68	43	26
•	Non Clinical	89	130	(41)	0	47	(47)	907	901	6	0	24	(24)
	Total:Agency	1,521	2,141	(621)	93	345	(251)	17,724	20,915	(3,191)	95	325	(230)
' 75	Medical		1,154	(1,154)		(0)	0		11,741	(11,741)		(0)	0
Other Non- contracted	Nursing & Midwifery		1,262	(1,262)		243	(243)		11,301	(11,301)		299	(299)
er l	Other Clinical		221	(221)		40	(40)		2,163	(2,163)		46	(46)
oth	Non Clinical		500	(500)		176	(176)		4,306	(4,306)		141	(141)
	Total: Other Non-contracted	0	3,138	(3,138)	0	459	(459)	0	29,511	(29,511)	0	486	(486)
	Medical	670	2,065	(1,395)	26	85	(58)	6,682	19,717	(13,036)	27	75	(48)
on- ted	Nursing & Midwifery	544	2,143	(1,599)	0	422	(422)	7,964	20,744	(12,780)	0	483	(483)
al N trac	Other Clinical	217	442	(224)	67	74	(7)	2,171	4,758	(2,586)	68	88	(20)
Total Non- contracted	Non Clinical	89	630	(541)	0	222	(222)	907	5,207	(4,300)	0	165	(165)
	Total: Non-contracted	1,521	5,279	(3,759)	93	803	(710)	17,724	50,426	(32,702)	95	811	(716)
<b>a</b> )	Medical	14,212	13,994	217	1,807	1,759	48	141,223	136,276	4,947	1,806	1,710	97
tive	Nursing & Midwifery	17,144	15,341	1,803	5,791	5,148	643	167,673	154,200	13,473	5,775	5,051	723
stan	Other Clinical	5,912	5,768	145	1,929	1,825	104	58,804	54,429	4,376	1,921	1,801	120
Substantive	Non Clinical	8,620	8,670	(50)	3,830	3,690	140	85,153	82,083	3,070	3,706	3,658	48
• • • • • • • • • • • • • • • • • • • •	Total: Substantive	45,888	43,773	2,115	13,358	12,423	935	452,853	426,987	25,866	13,208	12,220	987
	Medical	14,881	16,059	(1,178)	1,833	1,844	(10)	147,905	155,993	(8,088)	1,833	1,784	49
_	Nursing & Midwifery	17,689	17,484	204	5,792	5,570	221	175,637	174,944	693	5,775	5,535	240
Total	Other Clinical	6,129	6,209	(80)	1,996	1,900	96	60,976	59,186	1,789	1,990	1,889	100
_ <b>_</b>	Non Clinical	8,709	9,300	(591)	3,830	3,912	(83)	86,060	87,290	(1,230)	3,706	3,823	(117)
	TOTAL: Pay	47,409	49,052	(1,644)	13,451	13,226	225	470,578	477,413	(6,835)	13,303	13,032	271
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### **Agency Pay**

- Year to date cost of £20.9m, £3.2mA to Plan.
- Overspend driven by ESM on Medical staff and Nursing.

### **Other Non-contracted Pay**

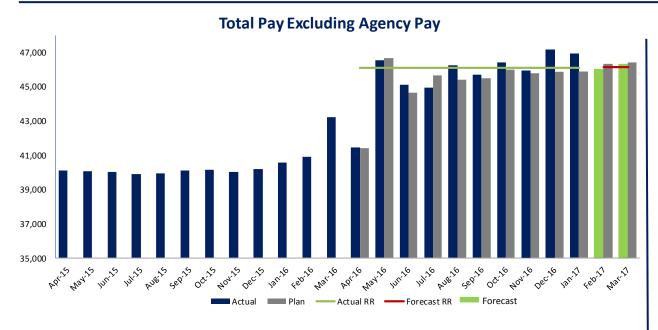
Year to date expenditure of £29.5m with Medical and Nursing driving 78% of spend. Whilst this is adverse to plan, this is offset in Substantive Pay as the Plan assumes a fully established position. See below.

### **Substantive Pay**

- Combined with other non-contracted, expenditure of £456.5m, £3.6mA.
- Medical Pay: Non agency costs are £6.8mA (£11.7mA non-contracted offset by £4.9mF substantive) with overspend in every CMG particularly in CSI, ITAPS and RRCV. Combined with £1.3mA in Agency, Medical has a total overspend of £8.1m.
- Central reserves: Pay position includes £4.1mF release of central contingency in line with plan together with £0.4mF advanced use of reserves. Underlying pay costs are £11.3mA driven by £8.1m overspend in Medical.

#### Note

# **Pay Run Rates**





### **Total Pay excluding Agency Pay**

- Year to date cost of £456.5m, £3.6mA to Plan. The average pay bill for months 11-12 is forecast to be in line with January 2017.
- Plan and Actuals reflect an increase in pay from May due to the impact of E&F services integration where costs were previously reflected within non-pay.
- There is uncertainty and therefore risk relating to pay associated with staffing winter capacity, this has been forecast but there may be variation in the split between substantive and agency costs.

### **Agency Pay**

- Year to date cost of £20.9m, £3.2mA to Plan with the RR forecast to reduce from £2.1m spend per month to £2.0m. The increase in November is driven by additional Ward capacity to support winter pressures.
- Phasing of agency plan is prescribed by NHSI.
- Whilst 2016/17 expenditure is lower than prior year it remains in excess of that required to achieve planned annual ceiling of £20.6m representing a risk of £4.2m.

# Non-Pay: YTD £282.9m, £4.4mA to Plan

			Jan-	17		YTD			
		Plan	Actual	F/(	A)	Plan	Actual	F / (/	<b>A)</b>
		£'000	£'000	£'000	%	£'000	£'000	£'000	%
	Blood Products	94	154	(59)	(63%)	943	1,140	(197)	(21%)
	Drugs	7,861	8,857	(996)	(13%)	79,164	84,366	(5,202)	(7%)
Direct	Clinical Supplies & Services	8,233	7,560	673	8%	84,585	87,553	(2,968)	(4%)
Ξ	Transport	185	236	(51)	(27%)	1,854	2,386	(533)	(29%)
	Recharges	89	313	(225)	(253%)	1,074	2,527	(1,453)	(135%)
	Misc & General Supplies	3,252	3,385	(133)	(4%)	32,371	24,076	8,294	26%
External Providers	Healthcare	798	874	(76)	(10%)	7,991	9,838	(1,847)	(23%)
Exte	Non Healthcare	1,265	1,289	(24)	(2%)	13,192	13,553	(360)	(3%)
ads	Establishment, Premises & Plant	3,328	2,896	432	13%	35,730	35,656	74	0%
Overheads	Consultancy	94	315	(221)	(235%)	1,879	2,065	(186)	(10%)
Ö	Clinical Negligence	1,977	1,977	(0)	(0%)	19,771	19,771	-	0%
Total: Non	Total: Non Pay		27,856	(679)	(2%)	278,553	282,931	(4,378)	(2%)



Direct Costs: YTD £202m, £2.1mA to Plan YTD spend on Activity related costs (Blood, Drugs, Clinical Supplies and Recharges) of £175.6m, £9.8mA to Plan to over-deliver income of £4.2m.

Central Reserves: YTD expenditure includes £4.7mF use of contingency reserves and non-recurrent actions.

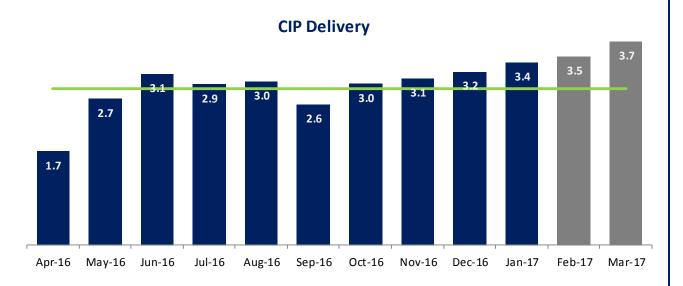
CIP: included in Plan was CIP delivery through non-pay where efficiency has been delivered through income.

- External Providers: YTD cost of £23.4m,
   £2.2mA to Plan driven by continued use of the IS by MSS and CHUGGS.
- Overheads: YTD expenditure of £57.5m, £0.1mA to Plan.
- Run Rate: In order to achieve the full year outturn, the forecast run rates (RR) needs to improve which reflects the impact of central non-recurrent actions. The RR is required to improve from a YTD average of £27.9m spend per month to £26.5m spend per month compared to the recent upward trajectory.

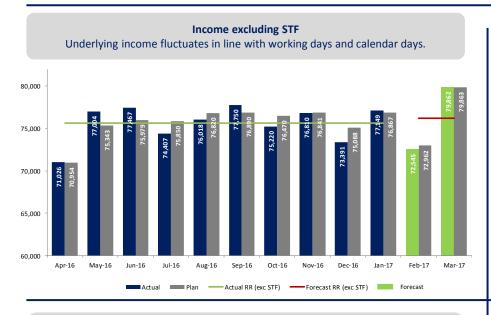
# CIP: YTD £28.6m, £0.1mF to Plan

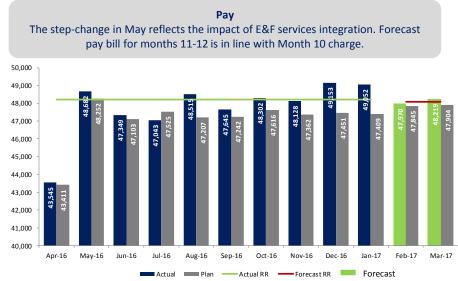
		Jan-1	17			YTD			
	Plan	Actual	F / (A	)	Plan	Actual	F / (A)		FY Plan
	£'000	£'000	£'000	%	£'000	£'000	£'000	%	£'000
CHUGGS	357	344	(13)	(4%)	3,166	3,452	286	9%	3,810
CSI	405	367	(38)	(9%)	3,547	3,666	119	3%	4,370
ESM	519	448	(70)	(14%)	4,802	4,731	(71)	(1%)	5,845
ITAPS	390	385	(5)	(1%)	3,014	3,216	202	7%	3,794
MSS	385	521	136	35%	3,234	2,852	(382)	(12%)	4,011
RRCV	494	567	73	15%	4,825	4,613	(212)	(4%)	5,814
Womens & Childrens	469	327	(142)	(30%)	2,989	2,227	(763)	(26%)	3,928
Total: CMG	3,020	2,960	(60)	(2%)	25,578	24,757	(821)	(3%)	31,573
Facilities	8	133	125	1595%	815	1,681	867	106%	830
Corporate Total	273	258	(14)	(5%)	2,096	2,178	82	4%	2,641
Total CIP	3,300	3,351	51	2%	28,488	28,616	128	0%	35,044

- Within Income and Costs there is a year to date delivery of £28.6m, representing a variance of £0.1mF to Plan.
- Under-delivery in four CMGs MSS, RRCV, W&C and ESM is offset by overdelivery in other areas including E&F driven by Utilities, together with over performance across other CMGs.
- The specific CIP Paper provides further insight into the performance of CIP.



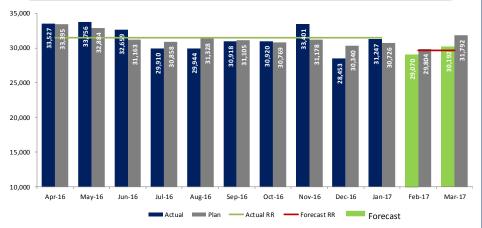
### **I&E Run Rates**





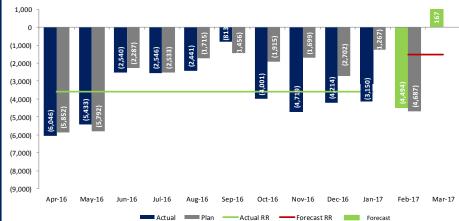
### Non- Pay

High non-pay year to date partially driven by over-performance in activity. Forecast RR reduces by £1.8m per month representing the impact of the central mitigating actions.



### **Net Deficit excluding STF**

Cumulative deficit of £35.5m (£24.1m with STF) is not sustainable. To deliver forecast deficit the RR is required to improve by £2.1m per month predominantly due to central actions.



# **STF: Financial & Operational Trajectories**

Year to date position includes £11.4m of STF based on financial and operational performance delivery for Q1 and Q2. Performance for Q3 had deteriorated resulting in a YTD and forecast outturn which is adverse to Plan resulting in non-recognition of STF of £7.8m together with £0.3m unrecovered STF in relation to Q2 Cancer Target.

		Quarter 1 <sup>1</sup>			Quarter 2			Quarter 3			Quarter 4	
	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar
Financial performance (70%, £16.4m)												
YTD Trajectory (£k)	(5,823)	(11,561)	(13,940)	(16,450)	(18,181)	(19,629)	(21,588)	(23,242)	(25,899)	(27,269)		
YTD Actual (£k)	(6,003)	(11,368)	(13,920)	(16,420)	(18,845)	(19,612)	(23,574)	(28,247)	(32,417)	(35,498)		
ED: 4 hour turnaround (12.5%,£2.9m)												
Monthly Trajectory <sup>2</sup>	78.00%	78.00%	79.00%	79.00%	80.00%	85.00%	85.00%	85.00%	85.00%	89.00%	89.00%	91.20%
Monthly Actual	81.20%	79.90%	80.60%	76.90%	80.10%	79.80%	78.00%	77.60%	75.50%	78.00%		
RTT: 18 Week Pathway												
(12.5%, £2.9m)												
Monthly Trajectory <sup>3</sup>	92.00%	92.00%	92.00%	92.00%	92.00%	92.00%	92.00%	92.00%	92.00%	92.00%	92.00%	92.00%
Monthly Actual	92.70%	92.70%	92.40%	92.40%	92.10%	91.70%	91.50%	92.20%	91.30%	90.90%		
Cancer: 62 Day Pathway (5% £12m)												
Monthly Trajectory <sup>4</sup>	70.20%	74.00%	85.10%	85.10%	85.10%	85.10%	85.10%	85.10%	85.10%	85.10%	85.10%	85.10%
Monthly Actual	75.90%	74.90%	77.30%	83.70%	78.40%	77.90%	73.94%	77.20%	79.50%			
Diagnostics: 6 week wait (0%,£0.0m)												
Monthly Trajectory	0.98%	0.98%	0.98%	0.98%	0.98%	0.98%	0.98%	0.98%	0.98%	0.98%	0.98%	0.98%
Monthly Actual	0.70%	0.60%	0.70%	0.60%	1.40%	1.50%	0.60%	0.60%	0.90%	0.88%		

#### Notes

<sup>&</sup>lt;sup>1</sup> Quarter 1 operational trajectories were delivered (green) by virtue of agreeing a trajectory with NHSI, regardless of performance

<sup>&</sup>lt;sup>2</sup> Trajectory submitted on a "best endeavours basis" for the full year

<sup>&</sup>lt;sup>3</sup> Trajectory submitted on a "best endeavours basis" April to June

<sup>&</sup>lt;sup>4</sup> Trajectory submitted on a "best endeavours basis" June to August

# Forecast Outturn: Deficit of £27.2m, £18.9mA to Plan, £6.9mA to Plan excluding STF

			FO1	Ī	
		Plan	Outturn	F/(	A)
	Day Case	103,500	103,011	(490)	(0.5%)
	Elective Inpatient	22,459	21,086	(1,372)	(6.1%)
ers	Emergency / Non-elective Inpatient	106,432	108,100	1,669	1.6%
Drivers	Emergency Department	256,108	286,466	30,359	11.9%
Je [	Outpatient Procedures	901,976	938,487	36,511	4.0%
Value	Critical Care Services	56,989	55,921	(1,068)	(1.9%)
	Renal Dialysis & Transplant	178,494	173,382	(5,112)	(2.9%)
	Other	8,394,540	8,617,886	223,347	2.7%
			FO	r	

	FOT								
	Plan	Outturn	F/	(A)					
	£'000	£'000	£'000	%					
Patient Care Income	770,569	775,137	4,568	0.6%					
Non Patient Care Income	139,359	133,514	(5,845)	(4.2%)					
Total Income	909,928	908,651	(1,277)	(0.1%)					
Pay Costs	(545,647)	(548,833)	(3,186)	(0.6%)					
Pay Costs: Agency	(20,680)	(24,768)	(4,088)	(19.8%)					
Non-Pay	(333,185)	(335,896)	(2,711)	(0.8%)					
Total Operating Costs	(899,512)	(909,497)	(9,985)	(1.1%)					
EBITDA	10,416	(846)	(11,262)	(108.1%)					
Non-Operating Costs	(42,155)	(38,102)	4,053	9.6%					
Retained Deficit	(31,739)	(38,948)	(7,209)	(22.7%)					
Adjustments for Donated Assets	39	348	309						
Net Deficit Excluding STF	(31,700)	(38,600)	(6,900)	(21.8%)					
Sustainability & Transformation Funding	23,400	11,407	(11,993)	(51.3%)					
Net Deficit Including STF	(8,300)	(27,193)	(18,893)	(227.6%)					
Agency: Total Pay	3.7%	4.3%	0.7%						
EBITDA: Income	1.1%	(0.1%)	(1.2%)						
Net Deficit: Income	(3.5%)	(4.2%)	(0.8%)						

- Overall: Net Deficit of £27.2m including £12mA in relation to STF from non-delivery of the control total.
  - Excluding STF, the Trust is forecasting to deliver a deficit of £38.6m, £6.9mA to Plan which embeds bottom up forecasting driving £23.9mA position offset by £17mF in relation to central actions to mitigate the underlying deterioration.
- Detailed forecast: Excluding STF, the Trust is forecast to have an unmitigated net deficit which is £21.4mA to Plan with under-delivery in most areas and material adverse performance in the following areas:
  - **ESM** driven by continued pay and non-pay pressures
  - MSS with under-delivery due to costly increased use of the Independent Sector and under-delivery of core activity
  - W&C continued cost pressures in excess of plan without offsetting income to support
  - Estates & Facilities due to overspend in pay from service integration
- Mitigating actions:. Additional Executive level scrutiny is in place to improve ongoing financial control and accountability. In addition, mitigating actions of £17m have been identified which need executing in order to deliver the mitigated forecast outturn of £38.6m, £6.9mA to Plan. The actions include:
  - Managed slippage of 2016/17 approved investments
  - Release of remaining Central Contingency to absorb underlying cost pressures
  - Statement of Financial Position optimisation
- Additional investments: there is no headroom to fund additional investments this financial year.

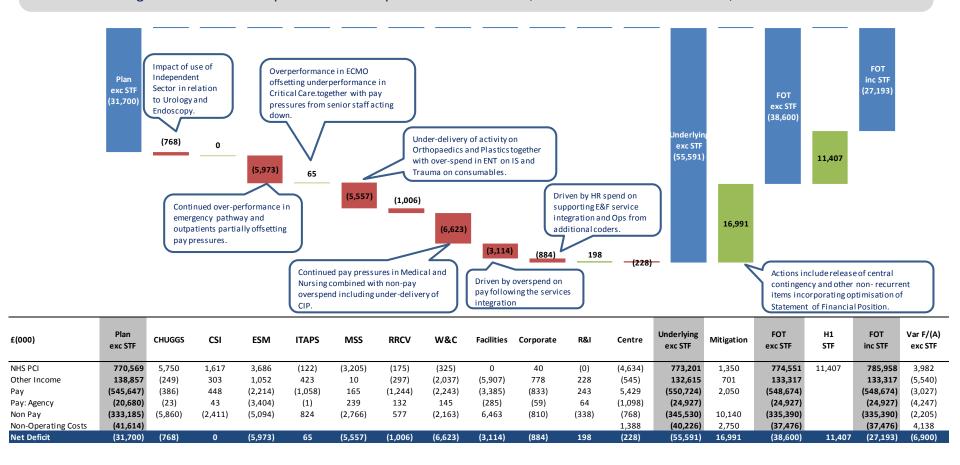
#### Kev

- EBITDA refers to Earnings Before Interest, Taxes, Depreciation and Amortisation
- F refers to a Favourable variance to plan
- A refers to an Adverse variance to plan

## Forecast Outturn Bridge: excluding STF, £6.9mA to Plan

Whilst the underlying Outturn is £21.4mA to Plan, this deterioration can be mitigated through central actions of £17m which are being pro-actively pursued. The impact of the mitigating actions reduce the outturn deficit to £38.6m, £6.9mA to Plan.

Taking into account the impact of non-receipt of STF in Q3 and Q4, this drives a deficit of £27.2m, £18.9mA to Plan.



# **January 2017: Statement of Financial Position**

	Mar-16 £000's Actual	Jan-17 £000's Actual	Movement £000's Actual
Non Current Assets			
Property, plant and equipment	391,358	420,692	29,334
Intangible assets	10,452	9,463	(989)
Trade and other receivables	2,727	3,057	330
TOTAL NON CURRENT ASSETS	404,537	433,212	28,675
Current Assets			
Inventories	18,605	20,452	1,847
Trade and other receivables	45,106	52,019	6,913
Cash and cash equivalents	3,178	2,758	(420)
TOTAL CURRENT ASSETS	66,889	75,229	8,340
Current Liabilities			
Trade and other payables	(120,985)	(118,604)	2,381
Dividend payable	0	(2,888)	(2,888)
Borrowings / Finance Leases	(4,315)	(3,280)	1,035
Other Liabilities / Loan	(545)	(545)	0
Provisions for liabilities and charges	(633)	(459)	174
TOTAL CURRENT LIABILITIES	(126,478)	(125,776)	702
NET CURRENT ASSETS (LIABILITIES)	(59,589)	(50,547)	9,042
TOTAL ASSETS LESS CURRENT LIABILITIES	344,948	382,665	37,717
Non Current Liabilities			
Borrowings / Finance Leases	(3,930)	(8,242)	(4,312)
Other Liabilities / Loan	(55,010)	(113,070)	(58,060)
Provisions for liabilities and charges	(1,678)	(1,520)	158
TOTAL NON CURRENT LIABILITIES	(60,618)	(122,832)	(62,214)
TOTAL ASSETS EMPLOYED	284,330	259,833	(24,497)
Public dividend capital	329,856	329,856	0
Revaluation reserve	81,133	81,133	0
Retained earnings	(126,659)	(151,156)	(24,497)
TOTAL TAXPAYERS EQUITY	284,330	259,833	(24,497)
Liquidity Ratio Days (Working Capital Balance /	(33)	(28)	(31)
Annual Operating Expenses)		, ,	,
Liquidity Ratio Metric	1	1	1

- Total Assets Employed: Movement of £24.5m representing year to date Trust deficit (before donated asset adjustment).
- **Non-Current Assets**: Increased by £28.7m reflecting spend on the emergency floor, vascular scheme and Robert Kilpatrick building.

### Working capital:

- Stock growth in non pharmacy stock holding locations
- Receivables have increased by 6.9m
- Payables have decreased by £2.4m
- Cash: January balance of £2.8m is above the £1m cash balance to support working capital due to late cash received.
- **Dividend payable:** £2.9m represents four months' PDC dividend accrued with cash payment due in March.

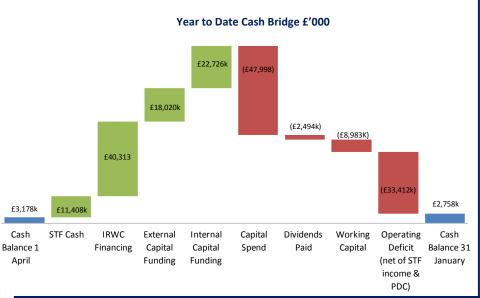
### Non-current liabilities:

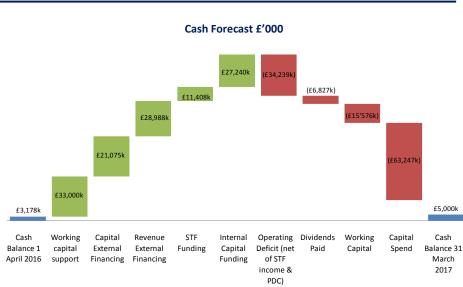
- £40.3m revolving working capital facility
- £18.0m emergency floor capital loan.
- Liquidity Ratio: We continue to be high risk in terms of our continuity of service risk rating relating to liquidity days and have achieved a score of 1, which is in line with our plan.

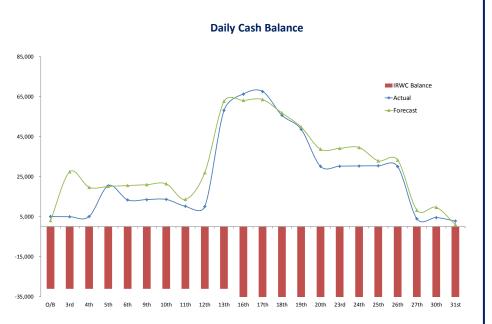
Score range from 1 (High Risk) to 4 (Low Risk).

**Statement of Financial Position** 

### Cash







### Cash Bridge:

- Opening cash balance of £3.2m, in line with our plan.
- Funded YTD net deficit of £24.5m by drawing down £40.3m of our Interim Revolving Working Capital Facility (IRWC), which also provides cash in lieu of STF funding prior to its receipt.
- Improvement in working capital and internal capital funding enabled interest payment and capital expenditure of £51.3m.

### **Full Year Forecast**

• Forecast of £5m cash holding at the year end compared to original plan of £3m. We will be permitted to reduce our minimum cash balance to £1m from £3m to support working capital. We will also be applying for £4m in order to provide funding for our pharmacy subsidiary in April. This will be held on the Trust's balance sheet at the year end.

### **Daily Cash Balance**

• In line with forecast the mid-month peak is driven by receipt of SLA income and reduction on 27<sup>th</sup> January is the monthly payroll run.

# Liquidity

				•					
		Opening	YTD	Movement	0 - 30 Days	31 - 60 Days	61 - 90 Days	Over 90 days	90 days
		£'000	£'000	£'000	£'000	£'000	£'000	£'000	%
Accounts Receivebale	NHS receivables - revenue	25,351	25,206	145	18,158	2380	3064	1604	6%
	Non-NHS receivables - revenue	13,097	16,140	(3,043)	7,633	1223	1008	6276	39%
ejve.	Provision for the impairment of receivables	(764)	(1,285)	521	(1,285)				
) Je	Non-NHS prepayments and accrued income	3,068	9,946	(6,878)	9,946				
ts R	PDC dividend prepaid to DH	1,307	0	1,307	0				
Ë	VAT	2,622	1,686	936	1,686				
22	Other receivables	425	326	99	326				
∢	TOTAL	45,106	52,019	(6,913)	36,464	3,603	4,072	7,880	15%
	NUIC managhdan managana	(0.503)	(22.706)	22.204	(40.003)	(2.244)	(012)	(44.607)	260/
	NHS payables - revenue	(9,502)	(32,786)	23,284	(18,062)	(2,214)	(813)	(11,697)	36%
	NHS accruals and deferred income	(5,889)	0	(5,889)	(22, 200)	(0.204)	(5.400)	(4.720)	40/
ole	Non-NHS payables - revenue	(43,305)	(40,889)	(2,416)	(23,280)	(9,381)	(6,498)	(1,730)	4%
Accounts Payable	Non-NHS payables - capital	(14,052)	(3,589)	(10,463)	(1,860)	(1,316)	(372)	(41)	1%
Ра	Non-NHS accruals and deferred income	(31,368)	(20,653)	(10,715)	(4,022)	(6,831)	(4,203)	(5,597)	27%
nts	Social security costs	(4,740)	(6,151)	1,411	(6,151)				
no	Dividends payable	0	(2,888)	2,888	(2,888)				
Acc	Accrued Interest on DH Loans	(126)	(1,236)	1,110	(1,236)				
	Tax	(5,054)	(5,369)	315	(5,369)				
	Other	(6,949)	(7,931)	982	(7,931)				
	TOTAL	(120,985)	(121,492)	507	(70,799)	(19,742)	(11,886)	(19,065)	16%
T-4-11'	and all face.	(3E 030)	(60.470)	(C 40C)					
Total Liq	uidity	(75,879)	(69,473)	(6,406)					

### **Liquidity:** movement of £6.4m from opening position due to:

- Accounts receivable: increased by £6.9m driven by increase in Non-NHS prepayments and accrued income.
- Accounts payable: increase of £0.5m with material movement in NHS payables offset by decrease in Non-NHS payables capital.

### **Ageing:** NHSI target of 5% or less within over 90 days, key areas of under-performance:

- NHS receivables: 6% representing £1.6m being over 90 days with Leicestershire Partnership NHS Trust at £0.5m; NHS Leicester CCG at £0.2m.
- Non-NHS receivables: 39% representing £6.2m being over 90 days with the largest component being Overseas Visitors at £2.7m (43%). The balance consists of various items which in isolation are not material.
- NHS payables-revenue: £11.7m, representing 36% in excess of 90 days with NHS Business Services Authority at £9.8m (84%).
- Further analysis of receivables is provided in the separate cash report.

# **Better Payments Practice Code: Non-compliant**

Better Payment Practice Code -	January	YTD	Prior month YTD		
Measure of Compliance	Number	£000s	Number	£000s	
All					
Total Invoices Paid in the Year	129,285	629,088	112,538	564,453	
Total Invoices Paid Within Target	22,841	414,592	20,015	377,051	
Percentage Invoices Paid Within Target (target 95%)	18%	66%	18%	67%	
Non-NHS Payables					
Total Non-NHS Invoices Paid in the Year	122,959	521,375	107,138	468,574	
Total Non-NHS Invoices Paid Within Target	21,803	338,646	19,076	306,970	
Percentage of Non-NHS Invoices Paid Within Target	18%	65%	18%	66%	
Local SME payables					
Total SME Invoices Paid in the Year	2,605	10,504	2,518	9,599	
Total SME Invoices Paid Within Target	637	2,059	624	1,992	
Percentage of Local SME Invoices Paid Within Target	24%	20%	25%	21%	
NHS Payables					
Total NHS Invoices Paid in the Year	3,721	97,209	2,882	86,280	
Total NHS Invoices Paid Within Target	401	73,887	315	68,089	
Percentage of NHS Invoices Paid Within Target	11%	76%	11%	79%	

• BPPC performance: As a result of cash constraints the Trust is unable to achieve the BPPC performance target of 95%.

The low volume compliance has been driven by the requirement to settle high value invoices, impacting our ability to pay the larger volume of small invoices within 30 days.

Impact of additional financing: We have undertaken analysis of the impact of expected additional financing on the BPPC performance.

This analysis is limited to non - NHS BPPC performance as we will not receive any additional financing for NHS creditors.

The likely performance for the year with additional financing is 31% by volume (currently 18%) and 68% by value (currently 66%).

# Capital: £51.3m spend YTD with forecast of £63.3m

	Scheme Name	YTD Spend	YTD Committed	Annual Budget	
	Estates & Facilities				
	Estates & Facilities	2,398	1,738	5,758	
	MES Installation Costs	502	105	1,347	
	IFM Facilities Asset Purchase	1,548	0	1,376	
	Paediatric Daycase / Dentistry	1,008	45	1,229	
	Ward 9 & 7 Change of Use	121	10	150	
	Robert Kilpatrick	2,200	0	2,200	
	Sub-total: Estates & Facilities	7,777	1,899	12,060	
	IM&T Schemes				
	IM&T Infrastructure	1,169	1,100	3,712	
	Heartsuite System	26	91	272	
	Electronic Blood Tracking System	185	64	696	
	Renal Transplant Lab System	120	0	100	
	Learning Mgt System	72	0	70	
	EF EPR Plan B	150	195	500	
	Sub-total: IM&T Schemes	1,722	1,450	5,350	
	Medical Equipment Schemes				
	Medical Equipment Executive	2,364	242	4,500	
	Linear Accelerator	2,597	412	3,300	
_	Sub-total: Medical Equipment	4,961	654	7,800	
Funded	Reconfiguration				
ᇤ	Emergency Floor	17,245	1,791	21,700	
_	Vascular	7,214	1,357	8,908	
	ICU	418	1	3,020	
	EMCH Interim Solution	495	1		
	Ward Capacity	0	0	4,400	
	Infrastructure Costs	0	0	1,500	
	Business Case Development	624	251	2,128	
	EPR Programme	(21)	0	8,690	
	EF IM&T Equipment	(219)	538	0	
	ED Floor: Phase II Enabling	12	3,944	51,029	
	Sub-total: Reconfiguration	25,768	3,944	51,029	
	Corporate / Other Schemes				
	Diabetes Conversion of Ward 2	385	14	1,122	
	Donations County CD5	77	1	300	
	Paediatric & Genetic CRF	357	12	328	
	Ophthalmology  Sub-total: Corporate / Other	44	78 105	0 1,750	
	•	863			
	MES Finance Lease Additions	6,371	0	2,774	
	Hybrid Theatre Addition	1,200	0	1,200	
	Sub-total: Finance Leases	7,571	0	3,974	
	Total Secured Funding	48,661	8,052	81,963	
ded	EDRM	671	0	0	
Unfunded	Other Expenditure	1,979	62	0	
U	TOTAL UNFUNDED EXPENDITURE	2,650	62	0	
	TOTAL CAPITAL EXPENDITURE	51,312	8,114	81,963	

### Year to date:

- Total Capital expenditure of £51.3m
- Emergency Floor: Total spend of £17.2m with a further commitment of £1.8m
- Vascular: Spend of £7.2m and committed spend of a further £1.4m
- **Estates and Facilities:** Spend of £7.8 with £1.9m further committed spend

### Forecast outturn:

- Capital Plan: Total expected capital expenditure of £63.3m funded by:
  - £30.2m depreciation;
  - £21.7m external borrowing for the Emergency Floor development;
  - £8.6m finance lease additions funded through revenue;
  - £1.9m PDC for the linear accelerator replacement;
  - £0.5m funding from Diabetes;
  - £0.3m donations.

### Finance and use of resources metrics

In September 2016 NSHI published the final Single Oversight Framework. Within this there are a series of financial measures, below we have shown the Trust score against these measures based on NHSI definitions. Whilst each metric carries equal weighting if any metric scores a 4 the overall score cannot be any higher than 3.

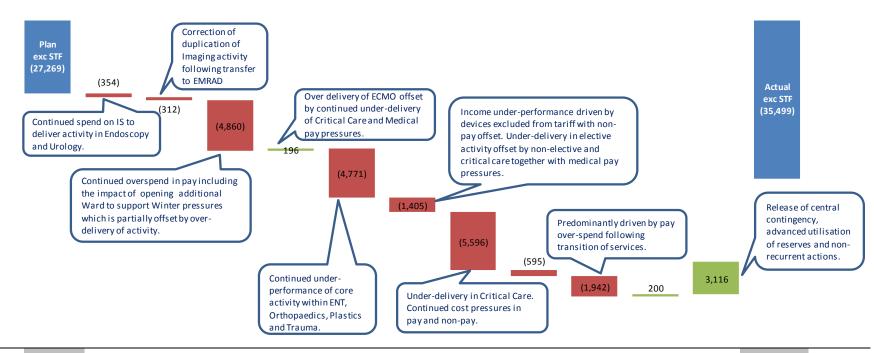
	Metric	Definition	Actual	Score
Financial	Capital Service Capacity	Degree to which generated income covers financial obligations  EBITDA + Interest receivable / Annual Debt Service (Interest Payable + Dividend + borrowings repaid)	0	4
Sustainability	Liquidity (days)	Days of operating costs held in cash or cash equivalent forms including wholly committed lines of credit available for drawdown  Working Capital Balance / Year to Date Operating Costs	(30)	4
Financial efficiency	EBITDA margin	I&E Surplus or Deficit / Total Revenue	(3.07%)	4
Financial	Distance from financial plan	Year to date actual I&E surplus/deficit in comparison to year to date planned I&E surplus/deficit  Difference between I&E Plan Margin and I&E Actual Margin	(1.87%)	3
Controls	Agency spend	Distance from agency ceiling  Year to date variance to Ceiling / Year to date Ceiling	16.13%	2
Overall	Total (weighted) score	All five metrics are equally weighted to give an overall mean score however scoring a 4 on any measure results in a 3 overall at best		3

### **RISK MITIGATION Cost Pressures:** Current over-delivery of activity Additional Executive scrutiny to monitor financial performance and and use of central contingency is offsetting improve control. underlying pay and non-pay pressures. This had • Trust measures to tighten financial controls on non essential costs. crystallised in Month 9 forecast which is £6.9mA to Central mitigating actions have been identified which are being actively Plan including £17mF mitigating actions. pursued. Financial Recovery plans: continued under-• Trust-wide Financial Actions are in place and monitored through EPB. performance and deterioration of CMGs and Corporate driving Trust level risk to deliver on planned deficit. Contractual over performance: continued over-Close monitoring of contractual and financial performance at monthly performance and associated financial pressures Contract Performance Meeting. within local CCGs. Contractual mechanisms i.e. AQN have been followed. **CIP:** remains key to meeting income and • An established PMO function and associated governance arrangements expenditure commitments. Whilst currently in line are in place. Full details of the 2016/17 programme are supplied within with plan CIP delivery remains a key dependency. the separate CIP paper. Sustainability & Transformation Funding: inability • This had crystallised in Month 9 with non-recognition of Q3 and Q4 STF. to achieve financial control total (70%) and operational performance target trajectory (30%) Agency Pay: Current and forecast over spend The workforce work stream and premium pay sub-work stream are against the £20.6m agency ceiling creates a risk of concentrating on delivery of savings through the monitoring and further escalation actions with NHSI. compliance of recruitment initiatives, workforce planning and the application of internal controls. **Cash:** planned deficit position means there is The Trust has access to an Interim Revolving Working Capital Support insufficient cash to support expenditure. (temporary borrowing) to meet immediate cash requirements. Capital: Capital Plan requires further borrowing Alternative scenarios within the capital programme until additional that is yet to be approved. borrowing is approved. This plan has been agreed at the Capital Management and Investment Committee.

# **Appendix**

# **January YTD: CMG and Directorates**

### The YTD performance by CMG and Corporate Directorate is shown below.



£(000)	Plan exc STF	CHUGGS	CSI	ESM	ITAPS	MSS	RRCV	W&C	Corporate	Facilities	R&I	Centre	Actual exc STF	Var F/(A)
NHS PCI	641,195	4,851	1,173	2,904	49	(3,230)	(407)	(402)	87	0	(0)	(8,918)	645,395	4,200
Other Income	115,405	(237)	263	938	363	18	(338)	(1,583)	796	(4,655)	263	(433)	110,800	(4,605)
Pay	(452,853)	(234)	414	(1,770)	(1,017)	362	(1,044)	(1,988)	(554)	(2,793)	218	4,762	(456,497)	(3,644)
Pay: Agency	(17,724)	(55)	(125)	(2,866)	(60)	203	49	121	(45)	(221)	52	(244)	(20,915)	(3,191)
Non Pay	(278,606)	(4,679)	(2,037)	(4,066)	880	(2,124)	335	(1,744)	(861)	5,727	(333)	4,578	(282,931)	(4,325)
Non-Operating Costs	(34,686)				(19)				(17)			3,372	(31,350)	3,336
Net Deficit	(27,269)	(354)	(312)	(4,860)	196	(4,771)	(1,405)	(5,596)	(595)	(1,942)	200	3,116	(35,499)	(8,229)

### YTD Performance: Deficit of £35.5m, £8.2mA to Plan

